

2020 NARPM Broker/Owner Conference & Expo Call for Presentations

The 2020 NARPM Broker/Owner Conference will be held April 20-22, 2020 at the Turtle Bay Resort in Hawaii.

The deadline to submit a proposal is September 27, 2019.

Notification of acceptance will be made no later than November 1, 2019.

Proposed workshops/breakout sessions are now being considered for the 2020 NARPM® Broker/Owner Conference & Expo. This is the premiere event for Brokers and Owners. It is an exclusive event and attendance is limited to 500. Consider becoming a part of the rich NARPM® tradition of sharing professional and business knowledge by submitting a proposal to speak.

As you consider submitting a presentation proposal, keep in mind that NARPM® Broker/Owner Conference attendees want practical knowledge – give attendees ways to become more effective professionals, information that can be applied or tools that can be put to use, and job aids which are always popular. Theory is useful only when session participants are shown how to use it. Learning is not a passive activity. Give yourself a break – let others help do the talking. Attendees usually learn best when they are doing, not only when they are listening. Involve participants by asking questions, using exercises, and other activities. Popular themes include elements of risk management, business growth and using technology.

All NARPM® members are invited to submit proposals for Conference Presentations using this form. The professional submitting this proposal for the program is responsible for contacting all co-presenters and for all details including proposal submission, communication with co-presenters, presentation format and audio-visual requests. The Association will provide a screen and projector for sessions needing them. You must provide your own laptop for any PowerPoint presentations. The Association will determine if and what type of microphones will be used in each session. Requests for additional audio/visual equipment will be considered on a case-by-case basis. Internet access in the meeting space is not provided by NARPM®. Please note: NARPM® policy states that Affiliates may not attend or speak at this NARPM® event unless they are paid exhibitors at this event.

The Conference Planning Committee will review all proposals that are submitted by the deadline until the program is complete. Proposals must be typed, with all information filled out completely. This form has data entry sections to complete the information. Submissions must also include a video clip or link to a video clip featuring the presenter speaking to a group. Incorrect, handwritten or incomplete submissions will be returned and not considered until properly submitted. NARPM® policy states that Affiliates may not attend or speak at NARPM® events unless they are paid exhibitors at that event.

Note: We reserve the right to change your presentation format and/or length, if necessary, in order to balance the conference program. If this becomes necessary, we will contact you.

Email address *

dave@rpmgmt.com

Session Title

Creating Wins

Session Format

Workshop

Panel Discussion

Other: _____

Presenter's Name

Dave Holt

Presenter's Company

R.P Management, Inc.

Presenter's Email Address

dave@rpmgmt.com

Presenter's Phone Number

6124650421

If necessary, please list all Co-Presenters (up to 3) Names & Email Addresses

Presenter's NARPM Membership Type:

Life Member

Describe your public speaking experience:

I actually don't have a video of me speaking, however, I have been teaching at NARPM events and chapters since 1994 and have been a long time NARPM instructor for the designation courses. I put this together last minute and don't have slides made yet but I have put together many workshops over the years for NARPM events

Please provide references:

Talk to Gail, Eric Wetherington, current NARPM instructors or past presidents

Please upload a video clip featuring the presenter(s) speaking to a group.

Please upload your presentation slides here. (Do not email to staff or committee members.)

Session Summary

Here is the summary and basic outline.

In our property management businesses, it's important to create winning programs and systems for the benefit of our owners, tenants and our companies. It is said that a business will survive and thrive if it can create and maintain a win-win philosophy. In this session, we will review winning programs for our owners, tenants and our companies to help attract and retain owners and tenants while creating more business, more income and less stress for us.

I. A Winning Philosophy

Building the Win-Win foundation

Based on Core Values

Our fiduciary responsibility

What programs are legal? – do your own due diligence

II. Owner Wins

Programs:

Eviction Protection, Guarantees – What is legal?

Filter Programs

Insurance Programs

III. Tenant Wins

Programs:

TLI vs Renter's Insurance

Tenant Benefit Packets

Retention system

Maintenance handling

IV. Company Wins

Programs:

Company Guarantees – list them. Legal or not?

Review-able moments – Actively asking for reviews

Response-Ability – Timely communication is the key

Pet Screening

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